

Building Your Blog Audience

Elise Bauer & Vanessa Fox BlogHer Conference Chicago July 27, 2007

Content

Community

Technology



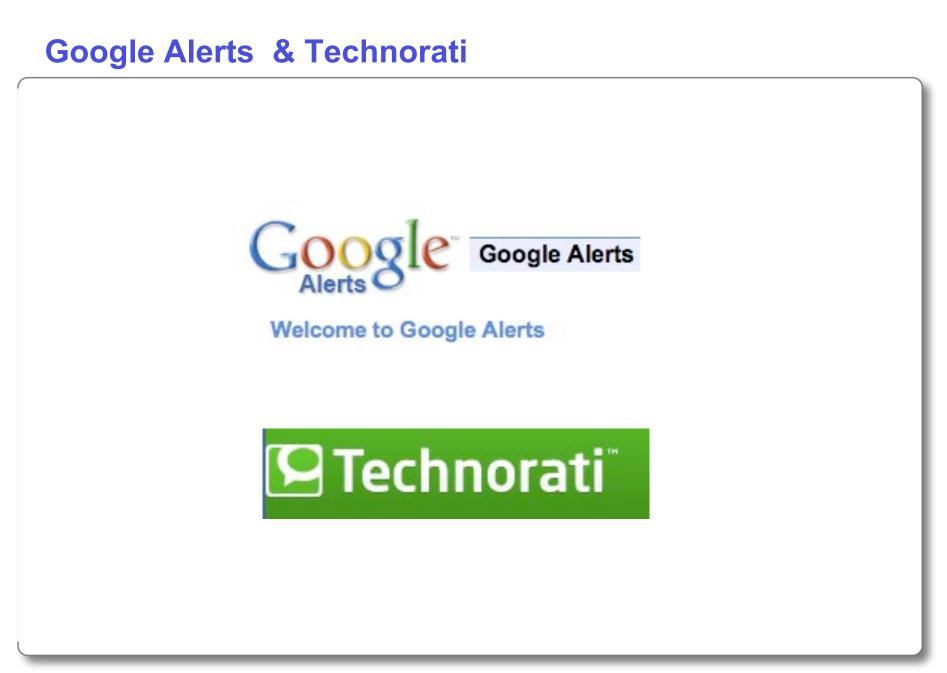


The difference between broadcasting your message and engaging a peer group.

Community

- Link out to other bloggers
- Leave comments on their sites
- Plan and participate in blog events
- Contribute to the community
- Participate in social networks (put your blog in your profile)





Custom Search





Make it easy to load,

easy to read,

easy to find stuff,

on PCs and Macs

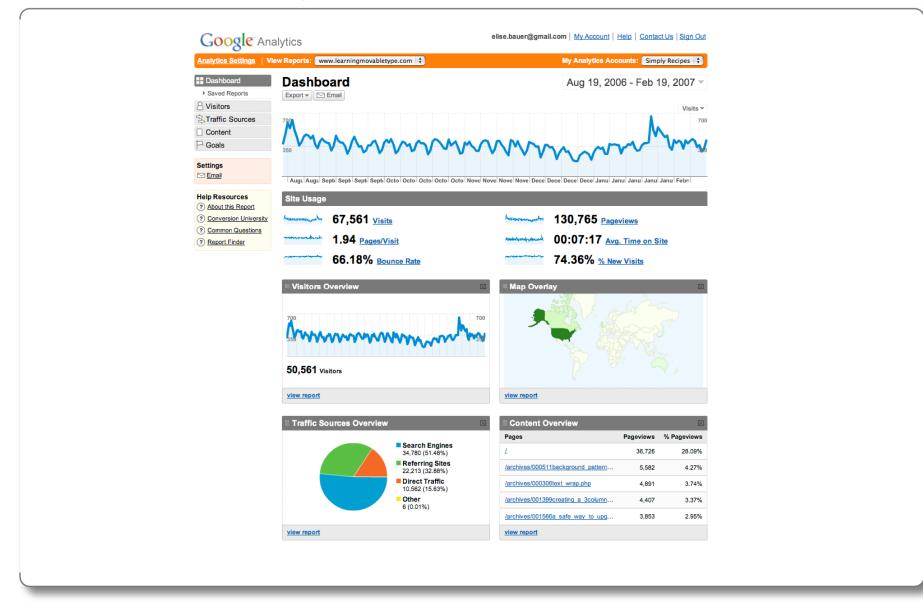
Site Design

- 1) Image size (ideally under 15.5K each)
- 2) Page length and size (try to keep under 100K)
- 3) Font Size (must be readable)
- 4) Clutter (reduce)
- 5) Colored backgrounds (avoid for main text, too hard to read)
- 6) Search bars (have them up top where people can see them)
- 7) Categories (categorize your entries)
- Multiple browsers (check your site on IE-PC, Firefox-PC, Safari-Mac, Firefox-Mac)
- 9) Screen resolution (remember that some people still use 800x600 monitors)
- 10) Broken links (find and fix them)

Are you flying without an instrument panel?

- 1) Google Analytics
- 2) Sitemeter

Stats - Measuring Site Traffic



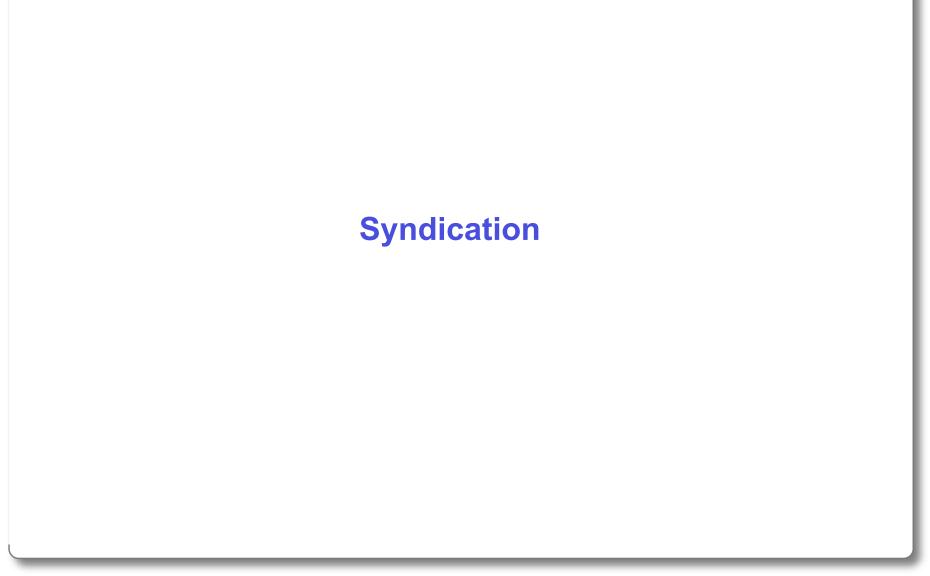
Stats - Measuring Site Traffic

sitemeter.....

	sta	atistics manager	logout
home		earning Movable Ty	<u>/pe</u>
general		Site Summary	
Summary			
Who's On?	VISITS		
Traffic Prediction			
recent visitors	Tot		803,019
By Details			
By Referrals		erage Per Day	684
By World Map	Ave	erage Visit Length	1:49
By Location	Las	t Hour	18
By Out Clicks	Tod	lav	582
By Entry Pages		s Week	4,791
By Exit Pages	1 His	SWEEK	4,791
visits			
Current Day	PAGE VIEWS		
Previous 7 Days Previous 30 Days			
Previous 30 Days	Tota	al	1,684,542
visits and page views	Ave	erage Per Day	1.267
Current Day		•	1.9
Previous 7 Days		erage Per Visit	
Previous 30 Days	200	t Hour	26
Previous 12 Months	Tod	lay	998
page ranking	This	s Week	8,867
Entry Pages			
Exit Pages	Plus 10.074 visito	rs before joining Site Me	eter on April 16, 2004

How do people come to your blog?

- 1) Google or other search engine
- 2) A link on someone else's website
- 3) Newsfeeds Bloglines, MyYahoo, iGoogle
- Social bookmarking site StumbleUpon,
 Del.icio.us, Technorati, Digg
- 5) A link in an email
- 6) Press



Syndication



Click to subscribe to feed

Syndication - Feed Readers





It has been a few months since I've pulled together a "favorites" list. So, here goes ...

Victory Gardens

Amy Franceschini is <u>working on a project</u> that beautifully demonstrates how life, art, food, design and community can intersect to make a positive impact on the way we live. Some of you might remember the Victory Gardens of World War I i & World War I i R Viwas long before my time, but Amy's project is referencing history as it re-imagines these gardens and how we could deploy them again. I attended a talk last night at the SFMoMA where Amy presented her vision to a modest crowd. I spent the entire hour trying not to figit in my seat - excited to get involved, wondering what I could contribute to help push this project/movement forward. The archival images she presented and statistics she cited were both compelling and inspring. A couple examples:

- In 1943, 20 million Victory Gardens were producing up to 41 percent of all the vegetable produce that was consumed in the nation - it was my understanding that the bulk of this transformation took place over two years. In San Francisco and across the country public land was put to use, including portions of Golden Gate Park. <u>Have a look at this garden</u> near the front steps of San Francisco City Hall.
- There are roughly 1822 acres of possible food production land in backvards, public lots, and

Syndication - Feed Readers

Bloglines 🕡	Welcome elise Account Help Log Out
Feeds Blog Clippings Playlists	Forums Search More Options
Add Edit Options	67 subscribers related feeds mark all new unsubscribe edit subscription
6 feeds <u>Mark All Read</u> Adam Kalsey	BlogHer Where the women bloggers are
<u>المجامعة BlogHer</u> B _C Brad Choate (21)	9 Items Sort Oldest First Updated: Fri, Mar 16 2007 3:27 PM
🔆 Simply Recipes (98)	Health and Science News of the week (3/16/07)
The Tweezer's Edge: Blogging	Sofia Coppola Feminism
Additional Features	ClubPenguin.com is Safe Haven for Kids
B Image Wall (New) B Recommendations Tips	Fabrics, Buttons, Bows, Ribbon and Sample Sales in New York
Create Email Subscriptions Open Notifier Download Notifier	Women at Work: Blogging the Cheerleader - Pharmaceutical Sales connection
B Get a Subscribe To Bloglines Button B Easy Subscribe Bookmarklet	Nominate your favorite hi-tech social impact project for this award
Tell A Friend Import Subscriptions Export Subscriptions Export Subscriptions Directory	Fashion Week in Review Hello patent leather, goodbye skinny jeans
	LaLaGirl - Twinfinite Chaos
B Share	Life Learning Today
	Display items within the last Month : Display
	Hotkeys: \mathbf{j} - next article \mathbf{k} - previous article \mathbf{m} - collapse/expand left pane \mathbf{s} - next sub \mathbf{f} - next folder \mathbf{A} - read all \mathbf{n} - toggle keep new \mathbf{o} - open article \mathbf{O} - open article in background \mathbf{r} - refresh left pane

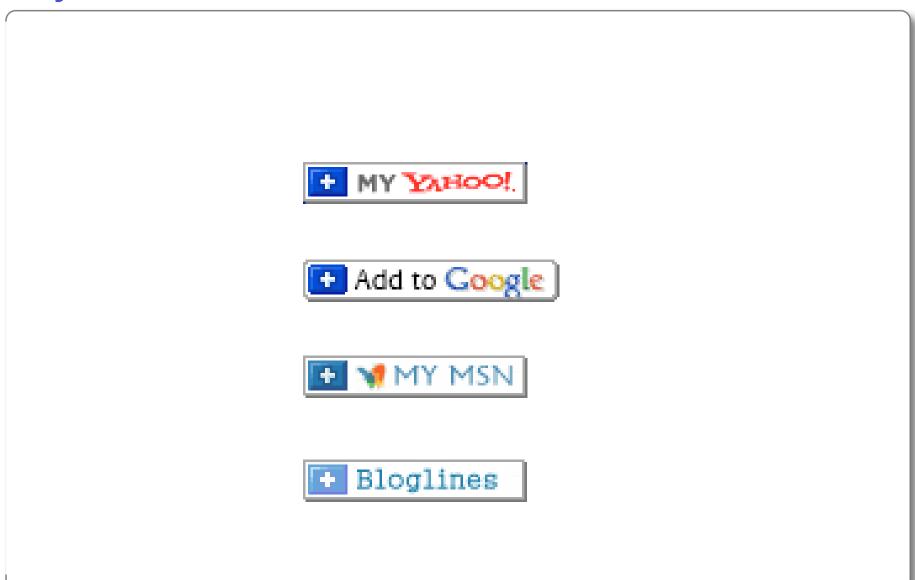
Syndication - iGoogle

Googe	Images Groups News Froogle Maps more »
	Google Search I'm Feeling Lucky
Accidental Hedonist edit X	chez pim edit 🛛
Where'd Who Go?	Eat My Blog sidebar update
Kitchen time and the lack thereof	Yet another whatzit
Consumer group sues FDA over biotech foods	How to wake up properly in Spain
	Simply Recipes edit X
101 Cookbooks edit 🛛	Broccoli Salad
<u>Toast and Smash Spice Blend</u> Elba's Quinceanera	<u>Shopping Alert - Cuisinart Food</u> <u>Processor</u>
Triple Chocolate Espresso Bean Cookies	Six Rules for Eating Wisely
	Weather edit 🔀
	Carmichael, CA 72°F Mostly Cloudy Wind: S at 12 mph Humidity: 57% S3° 56° 78° 58°

Syndication - My Yahoo

	ome, elisebauer2 n Out, My Account]	Yahoo! Mail More Yahoo!
	CUDDLE TIME. YAHOO!	MA WY SEEKING A MY AGE TO ZIP Find Yours
Category: Web Images Vid Search:	eo Local News Shopping	Fri, Mar 16, 04:49 pm Try the new My Yahoo! Beta »
+ Add Content 🕫 Change Layout	Change Colors	Y the new Ply Fanot: Beta >
✓ Weather edit *	Lead Photo	edit × 🗢 Stock Portfolios edit ×
Burbank, CA 5383 F Carlisle, MA* 2328 F Carmichael, CA 5283 F Carmichael, CA 5283 F New York, NY* 2732 F Palo Alto, CA 5077 F San Francisco, CA 5475 F *indicates severe weather alert search by Zip Code or City experimer What's Your Credit Score? Sin rendered alert Search Story Credit Score? Sin rendered alert Sin rendered alert Search Son rendered alert Search	 ✓ Yr Reuters: Business Wal-Mart pulls bank petition. Home Depot still in -4 hours ago CVS finally wins Caremark for \$24 bin -2 hours ago Mortgage lenders get a lifeline, troubles linger - 2 hours ago ✓ W MarketWatch Microsoft and SEC discussed revenue reporting - 17 minutes ago Stocks fall as resource sector loses ground - 17 minutes ago St. Patricks Day always a boost for alcohol companies - 17 minutes ago St. Patricks Top Stories No decision on Rove testifying - one hour ago Iranian leader's trip to New York OK with U.N 4 hours ago CIA spy at heart of leak scandal breaks silence - 2 hours ago ✓ Yr Reuters: Technology More video games, fewer books at schools? - 5 hours ago Memory workouts beat other computer games in study - 5 hours ago 	edit × ✓ My First Portfolio Edit Lila 12110.41 -49.27 NASDAQ 2372.66 -6.04 SPC 3386.95 -5.33 ^TYX 4.695 +0.003 YHOO 29.88 -0.18 SYMC 16.90 +0.28 ARTG 2.26 -0.02 EBAY 31.74 0.00 AAPIN 37.85 +0.07 ADBL 10.93 -0.04 Total (\$): 904.00 -3096.00 U.S. Markets closed
Tilapia with Pimiento Sauce - 15 hours ago Tilsh Soda Bread - 7 hours ago	 The Unofficial Apple Weblog (TUAW) Adobe Teams up with Apple for CS3 Launch + Webcast - 4 hours ago Apple to amend options for employees - 4 hours ago Apple's Magical Mystery Touch Screen - 5 hours ago Apple's Magical Mystery Touch Screen - 5 hours ago Wooden iPod cases - 6 hours ago Slashfood Friday Happy Hour: Hot Irish Coffee - 6 hours ago What do you drink on St. Patrick's Dary - 8 hours ago Food Pom: Key Lime Cheesecake - 10 hours ago Poo Food: The Battle of the New Doritos - 11 hours ago Will you still buy Peter Pan? - 12 hours ago 	edit x edit x

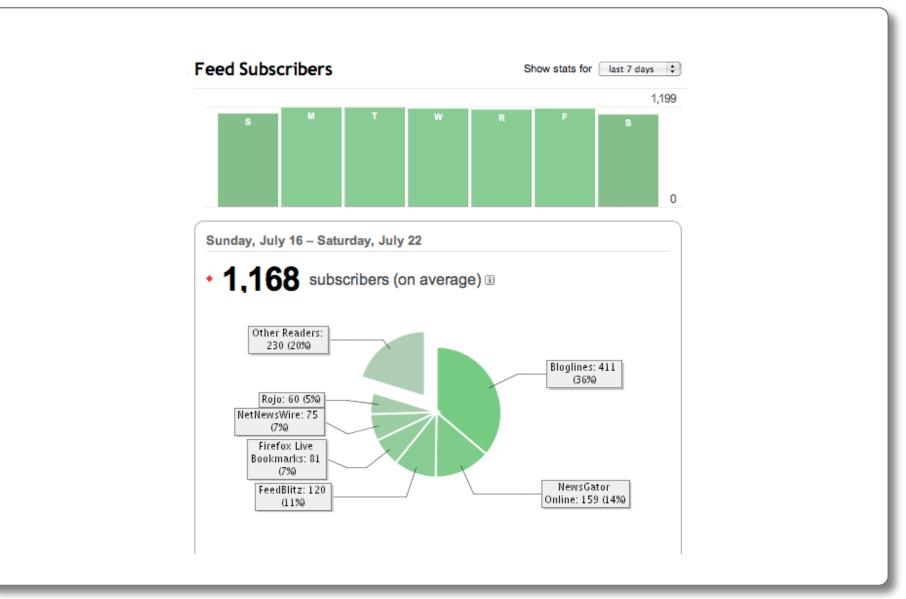
Syndication - Promote Your Feed

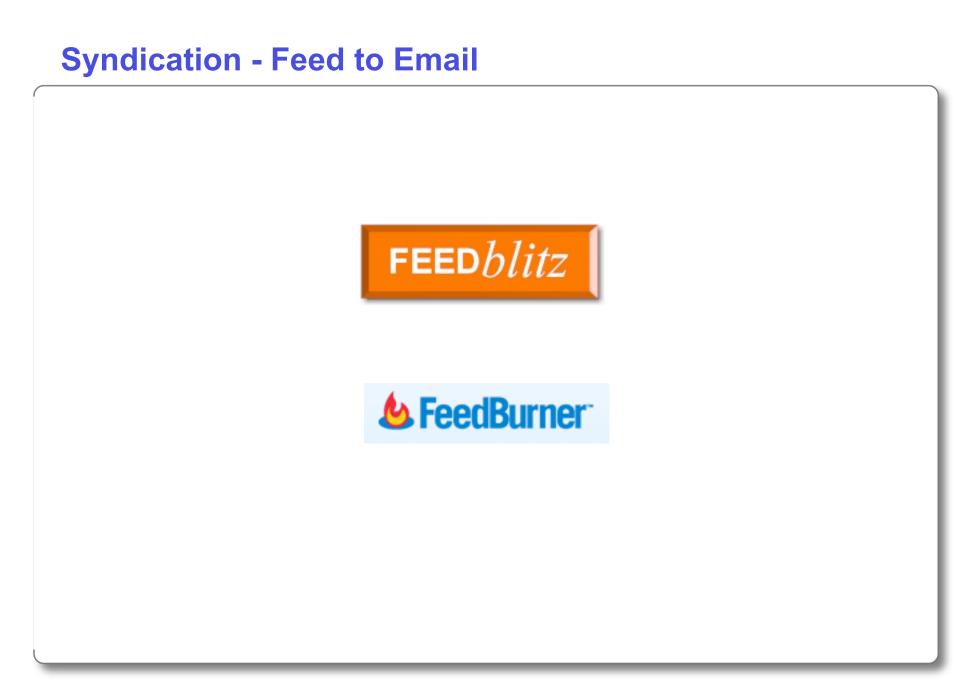


Syndication - FeedBurner

eed Stats Dashboard Show	stats for all time
	1,22
FSS ^M TWRFSSMTWRFSSMTWRFS	S M T W R F S
Friday, June 23 – Saturday, July 22	
 Friday, June 23 – Saturday, July 22 1,157 subscribers (on average) ii See more about your subscribers » Popular Feed Items 	
 1,157 subscribers (on average) I See more about your subscribers » 	CLICKS
 1,157 subscribers (on average) is See more about your subscribers » Popular Feed Items 	CLICKS 54
 1,157 subscribers (on average) I See more about your subscribers » Popular Feed Items NAME 	
 1,157 subscribers (on average) ii See more about your subscribers » Popular Feed Items NAME Total 	54

Syndication - FeedBurner





Syndication - Discoverability

Make sure this code is in the header section of your site code:

<link rel="alternate" type="application/rss+xml" title="A title for your feed" href="http://the-url-for-your-newsfeed.com" />

Example:

<!DOCTYPE html PUBLIC "-//W3C//DTD XHTML 1.0 Transitional//EN" "http://www.w3.org/TR/xhtml1/DTD/xhtml1-transitional.dtd">

```
<html xmlns="http://www.w3.org/1999/xhtml" >
```

<head>

<title>Learning Movable Type </title>

<meta http-equiv="Content-Type" content="text/html; charset=utf-8" />

k rel="shortcut icon" href="http://www.learningmovabletype.com/images/favicon.ico" />

k rel="stylesheet" href="http://www.learningmovabletype.com/lmt.css" type="text/css" />

k rel="alternate" type="application/rss+xml" title="RSS" href="http://feeds.feedburner.com/LMT" />

</head>

Great resources

- 1) <u>http://www.alexa.com/site/devcorner/site_report</u>
- 2) <u>http://www.websiteoptimization.com/services/analyze/</u>
- 3) http://problogger.net
- 4) <u>http://www.successful-blog.com</u>
- 5) <u>http://eMomsAtHome.com</u>

Search Engine Optimization

Why is search important?

Search is **reverse advertising**: potential visitors to your site are broadcasting exactly what they are looking for.

You can connect with your readers in an individualized way by harnessing this.

You have a captive audience, looking for exactly what you have to offer.

An overview of search

1						Froogle	Local	Des	ktop	more »
gl	e	new yo	ork city urb	an spelun	nking		Sea	rch	Advan Prefer	ioed Search renoes

Web

Results 1 - 10 of about 29,800 for new york city urban spelunking. (0.17 seconds)

Infiltration: Ben Hines Interview

However, I bet the oldest steam tunnels would be under New York City. NYC has an amazing underground ... I hope to go urban spelunking there someday. ... www.infiltration.org/utility-benhines.html - 18k - Cached - Similar pages

Infiltration: Infilspeak Dictionary

... or thousands of people who live in the tunnels under New York City, ... spelunking <from caver jargon> n.,v. exploring caves, whether natural or manmade ... www.infiltration.org/resources-infilspk.html - 19k - <u>Cached</u> - <u>Similar pages</u>

The Big Apple: Creepers & Infiltrators (urban explorers)

... quotations, and evidence on the true origins of a **New York City** nickname, ... The **spelunking** doyenne of the **New York urban** exploration scene, ... www.barrypopik.com/article/744/creepers-infiltrators-**urban**-explorers - 7k - <u>Cached</u> - <u>Similar pages</u>

SUBCULTURE / Going underground / Urban explorer documents the ...

The **spelunking** doyenne of the **New York urban** exploration scene, ... Like other old **cities**, **New York** is an underground bonanza of architectural relics: the ... sfgate.com/cgi-bin/article.cgi?f=/c/a/2005/03/06/LVGVPBI8MC1.DTL - 31k - <u>Cached</u> - <u>Similar pages</u>

Goals:

- •Relevant, useful results
- •Exactly what searcher is looking for

•Searcher spends as little time on the page as possible

Google search results

The mechanics of showing up in search results

Discovery: search engines have to know the site exists.

- Following links from other pages
- Through a Sitemap submission

Crawlability: search engines have to be able to access the pages.

- Are they allowed to access the pages?
- Can they technically access the pages?
- Can they extract text from the pages?

Relevance: is a page from the site the most useful result for the search query?

- What is the page about? What words are used on the page?
- How well is the page linked and how is it described by other sites?

Building your site

What is your site about? Who is your audience?

List top ten phrases for your site.

Each phrase should be at least two words ("running shoes" rather than "shoes")

If time allows, research what people are actually searching for.

Researching your phrases: Yahoo and Google

Searches done in June 2006					
Count	Search Term				
616197	shoes				
276153	new balance shoes				
111746	shoes store				
92420	womens shoes				
79308	jordan shoes				
67404	nike shoes				
49962	shoes repair				
44199	man shoes				
42994	puma shoes				
32618	aldo shoes				
32278	merrell shoes				
30757	bakers shoes				
27857	wholesale shoes				
27434	running shoes				
27258	sexy shoes				

Keywords	Search Volume
dress shoes	
ladies shoes	
shoe	
shoes	
shoes women	
walking shoes	
wide shoes	
women's shoes	
womens shoes	
basketball shoes	S
black shoes	
chaussures	
clarks shoes	
converse shoes	

Researching your phrases

http://searchengineland.com/070709-082957.php

Using those phrases in your content

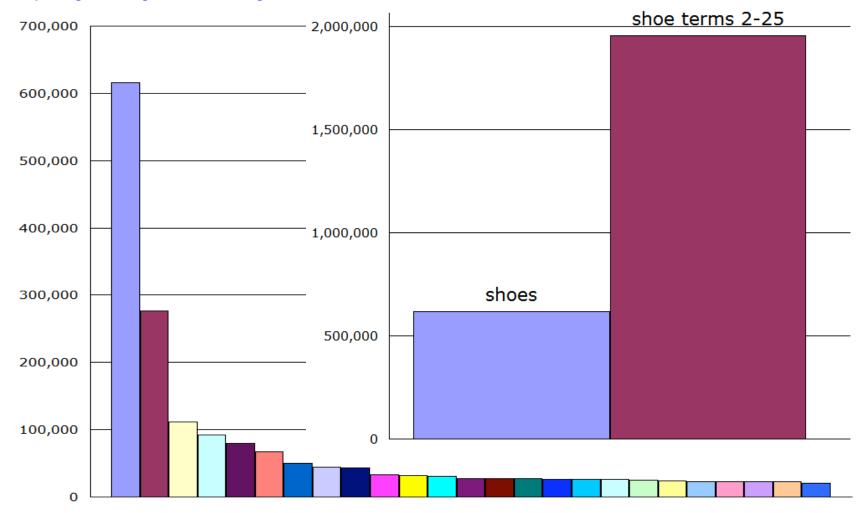
Have good, relevant, unique content for each phrase (blogs are naturally great for this)

Try searching your own site for your kewords. If you can't find them, search engines won't!

Text in graphics, videos, Flash, and other multimedia doesn't count.

Remember that less important ("long tail") terms add up

The "long tail" of search can really add up



http://blog.searchenginewatch.com/blog/050314-164653

Are you using your keywords?

Zappos – 21% of all traffic for "shoes"

 Top of 191 sites measured by Hitwise.com in the United States for Feb. 2006

Nike – 1% of all traffic for "shoes"

• 14th ranked for the term

Nike: What Google Sees

NORTHANDERICA

This is Google's text-only <u>cache</u> of <u>http://www.nike.com/</u> as retrieved on 20 Mar 2006 08:31:26 GMT. Google's cache is the snapshot that we took of the page as we crawled the web. The page may have changed since that time. Click here for the <u>current page</u> without highlighting. Click here for the <u>full cached page</u> with images included. To link to or bookmark this page, use the following und: http://www.google.com/search?q=cache:nlkqxIhh5RkJ:www.nike.com/+nikeshl=enslr=sstrip=1

Google is neither affiliated with the authors of this page nor responsible for its content.

These terms only appear in links pointing to this page: nike



Nike: What Google Sees

	OFT FMAIL LIDDATES SEADCH				
	Shop Nike Home				
	<u>Register with Niketown.com</u>				
	Sign In				
Men's ~					
	<u>View An eCatalog</u>				
All Foot	Catalog Quick Shop				
: All Appa : All Equi	Shopping Cart				
· All Head	• <u>shopping Cart</u>				
: Baseba					
Baskett	product search				
: College	•				
· Cycling					
 Football 	Men's All FootwearAll ApparelAll EquipmentAll HeadwearBaseballBasketballCollegeCyclingFootballGolfJordanLance 10//2NIKE				
Golf DNIKE6 00th manine Out to an Running Second Second Culture Training Welthing Classes					
: Jordan					
· Lance 1 · NIKE iD	Women's All FootwearAll ApparelAll EquipmentCardioFitness DanceGolfNIKE iDOlympicsOutdoorRunningSoccerSport				
: NIKE ID : NKE6.0	CultureTennisWalkingYogaClearance				
Olympic					
· Outdoor	Kids' Boys'Girls'JordanNIKE iDAll ApparelAll EquipmentAll Footwear Clearance				
	Ready to Run				
: Soccer					
Sport C	Spring Preview 2006 eCatalog				
: Tennis	Nike Shox Ballo \$100				
Training					
: Clearan	Keep dancing feet happy.				
Women's					
women:	Customize and Buy!				
: All Foot					
 All Appa 	Customer Service Store Locator				
All Equi					

- Cardio
- Fitness
- : Golf NIKE iD
- Olympic
- · Outdoor
- Running
- terms of use • 2005 nike all rights reserved

privacy policy

nike.com

Site Map

: Soccer : Sport C

38

Zappos: What Google Sees

Shoes delivered in 4	-5 days when you orde	er your shoes with free	standard shipping!	Free Shipping on all Shoes
Zappos Couture	Trends - The newest	in designs and designe	<u>rs! Handbags</u>	
	Latest Shoe Styles			
		<u>Kids</u> <u>Men's and Won</u> lippers Juniors Kid		200000000000000
			-	
Find		View	More Brands	
Shoes!		Clarks	Bandolino	
51065!	Search by Size	New Balace	Keen	
	<u>Narrow</u> Shoes Wide Shoes		Lacoste	Congratulations to this week's winner,
Find <mark>shoes</mark> from ove		rsvp	Lacoste	Elizabeth D. from Boulder
Brand List Design		Heights, CO! Win Free Shoes!		
				wiii Free Silves:
Women's <u>Athletic</u> , <u>Dr</u>				
Men's <u>Athletic</u> , <u>Dr</u>	<u>ess, Casual, Sale</u>			Search
Shoes by Life	estyle		View More Lifestyles	
shoes from our finest				
brands	activity		limited edition shoes	Home
<u>ordinab</u>	<u>ucurrer</u>	shoes for the	shoes to lounge	Brand List
shoes for the office	comfortable shoes			
		skate park	around in	Latest Styles
Shoes by Dep	partment	Men's I. Wom	en's Kids' Accessories	
	Handbags			
Men's Dress Shoes: Dress Boots, Dress Con	Diaper Bags			
Lace-Up/Oxford, Dress	Diaper bags			
Men's Casual Shoes:	Men's Bags			
Boat Shoes, Casual Bo				
Shoes, Clogs/Mules, Lo		Casual Boots, <u>Casual Clogs</u> , <u>Casual Comfort</u> Shoes, Casual Flats, Loafers, Mary-Janes,		Accessories
Casual Sandals, Slipper				
Walking/Comfort, Work	Couture Collection			
Post Shasa, Casual Posta, C		Sandals, <u>Slippers</u> , <u>Work</u>	LZ LIPHUS	

The power of the title tag

The title tag? Yes -- the <title></title> tag!

Every page should have a unique title with relevant keywords

Keep it short, attractive and enticing.

Remember, you want people interested

Visitors will be coming from RSS readers and search results – make sure the title is descriptive of the content.

Make the URL descriptive also

Consider your domain name

Meta description tag

Use it to describe pages your way, not the search engine's way

- Sell your site, but don't mislead
- Incorporate the page's target term
- 200-250 characters in length, but more is OK
- Make sure each page has a unique meta description tag
- Use your blogging software to use the first paragraph or RSS snippet of your blog entry.

Let's take a closer look...

Make sure search engines can access your content

Content should be in HTML whenever possible.

Don't put everything in Flash, images, javascript, AJAX, or video.

Use these elements when useful (for instance, a demo, podcast, video, or images) and create text around them that describes them.

Remember, search engines are text based!

Blogs are generally great for search engines, because they have a lot of indexable text.

Crawlability

Are all the pages available?

Does your server have downtime or load slowly?

How accessible is your site? Can it be viewed by mobile browsers and in screen readers?

Is your content behind a login or require cookies?

Are you blocking sensitive content with a robots.txt file?

http://googlecustomsearch.blogspot.com/

Discoverability

Search engine crawlers follow links from other sites, so ensure your site is well-linked.

Ensure you have a good HTML site map.

Make sure your major pages are linked from your home page.

Submit a Sitemap file to each search engine – you can submit the RSS feed of your blog!

Submitting to search engines and using search engine tools

Sitemaps standard

http://www.sitemaps.org

Google webmaster central

http://www.google.com/webmasters/

Yahoo

http://siteexplorer.search.yahoo.com

Windows Live Search

http://search.live.com/docs/submit.aspx

Ask

http://about.ask.com/en/docs/about/webmasters.shtml

The power of links

It's more than sheer numbers

Is a site more important than others?

If so, then a few links from quality sites is better than hundreds of links from bad sites

These pages can transmit their importance to other

And context is also key...

Link building rules

Get links from web pages that are read by the audience you want.

Buy links for traffic, not PageRank.

Link to sites because you want your visitors to know about them.

Blogs are great for community building, link baiting (adding content to your site that lots of people will find interesting), and frequently changing content, all of which attracts links.

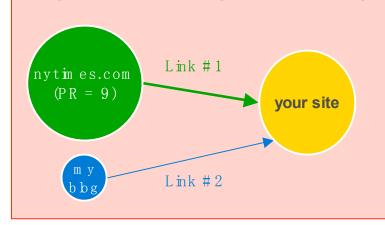
Ranking factors

200+ factors are considered for ranking in Google, 2 main categories

- **Relevance** | How well the content of a specific page (not site) matches the user's search query, taking into account signals like # times the word appears, where it appears, anchor text of linking pages, etc.
- **Importance** | The popularity and authoritativeness of a page, calculated when index was built. On Google, this factor is known as PageRank

What determines PageRank?

- Number of links that come in to page
- PageRank of the page that is linking in



Both links count... But Link #1 counts more.

Write and be found

The most important thing in search engine ranking is relevant, useful content.

All these other things just help make sure search engines and visitors can find that great content

Happy writing!